## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period to

Commission File No. 001-38445

# HELIUS MEDICAL TECHNOLOGIES, INC.

(Exact name of Registrant as specified in its charter)

<u>Wyoming</u>

(State or other jurisdiction of incorporation or organization)

<u>36-4787690</u> (I.R.S. Employer Identification Number)

Accelerated filer

Smaller reporting company

642 Newtown Yardley Road, Suite 100 <u>Newtown, Pennsylvania, 18940</u> (Address of principal executive office) (Zip Code)

<u>(215) 944-6100</u>

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes 🛛 🛛 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

 $\Box$  (Do not check if a smaller reporting company)

Yes 🗆 🛛 No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding as of May 7, 2018
Class A Common Stock	<u>23,260,494</u>

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Helius Medical Technologies, Inc. Unaudited Condensed Consolidated Balance Sheets

(Except for shares data, amounts in thousands and expressed in United States Dollars)

	March 31, 2018			December 31, 2017		
ASSETS						
Current assets						
Cash	\$	4,395	\$	5,562		
Receivables		697		704		
Prepaid expenses		258		352		
Other current assets		105				
Total current assets		5,455		6,618		
Property, plant and equipment, net		190		173		
Other assets		18	_	18		
TOTAL ASSETS	\$	5,663	\$	6,809		
LIABILITIES AND STOCKHOLDERS' DEFICIT						
Current liabilities						
Accounts payable	\$	2,573	\$	3,479		
Accrued liabilities		1,512		1,242		
Derivative financial instruments		3,807		9,578		
Total current liabilities		7,892		14,299		
TOTAL LIABILITIES		7,892		14,299		
Commitments and contingencies (Note 6)						
STOCKHOLDERS' DEFICIT						
Common stock (Unlimited Class A common shares authorized); (20,797,309 shares issued and outstanding as of March 31, 2018 and 20,178,226 shares issued and outstanding as of						
December 31, 2017)		59,229		52,230		
Additional paid-in capital		6,982		6,602		
Accumulated other comprehensive income (loss)		(906)		47		
Accumulated deficit		(67,534)		(66,369)		
TOTAL STOCKHOLDERS' DEFICIT		(2,229)		(7,490)		
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	\$	5,663	\$	6,809		

(The accompanying notes are an integral part of the condensed consolidated financial statements.)

### Helius Medical Technologies, Inc.

Unaudited Condensed Consolidated Statements of Operations and Comprehensive Loss

(Amounts in thousands except shares and per share data, and expressed in United States Dollars)

	Three Months Ended March 31,			
	2018	II 51,	2017	
Operating expenses:				
Research and development	\$ 2,552	\$	3,028	
General and administrative	2,165		2,006	
Total operating expenses	 4,717		5,034	
Operating loss	 (4,717)		(5,034)	
Other income (expense):				
Other income	59		_	
Change in fair value of derivative financial instruments	2,525		(516)	
Foreign exchange gain (loss)	968		(128)	
Total other income (expense)	 3,552		(644)	
Net loss	 (1,165)		(5,678)	
Other comprehensive loss				
Foreign currency translation adjustments	(953)		(4)	
Comprehensive loss	\$ (2,118)	\$	(5,682)	
Net loss per share				
Basic	\$ (0.06)	\$	(0.32)	
Diluted	\$ (0.08)	\$	(0.32)	
Weighted average shares outstanding				
Basic	20,334,929		17,573,966	
Diluted	 20,460,656		17,573,966	

(The accompanying notes are an integral part of the condensed consolidated financial statements.)

Helius Medical Technologies, Inc. Unaudited Condensed Consolidated Statement of Stockholders' Deficit (Except shares data, amounts in thousands and expressed in United States Dollars)

			A	dditional	 mulated )ther			
	Common Stock Shares	 mon Stock Amount	-	Paid-In Capital	rehensive ne (loss)	Ac	cumulated Deficit	Total
Balance as of December 31, 2017	20,178,226	\$ 52,230	\$	6,602	\$ 47	\$	(66,369)	\$ (7,490)
Stock-based compensation expense	—			380				380
Proceeds from the exercise of stock options and warrants	619,083	3,753						3,753
Reclassification of liability classified warrants upon exercise	—	3,246		_	_		_	3,246
Net loss	—	_		_	—		(1,165)	(1,165)
Foreign currency translation adjustments	—	_		_	(953)		_	(953)
Balance as of March 31, 2018	20,797,309	\$ 59,229	\$	6,982	\$ (906)	\$	(67,534)	\$ (2,229)

(The accompanying notes are an integral part of the condensed consolidated financial statements.)

Helius Medical Technologies, Inc. Unaudited Condensed Consolidated Statements of Cash Flows

(Amounts in thousands and expressed in United States Dollars)

	Three Months Ended March 31,			
	 2018		2017	
Cash flows from operating activities:				
Net loss	\$ (1,165)	\$	(5,678)	
Adjustments to reconcile net loss to net cash used in operating activities:				
Change in fair value of derivative financial instruments	(2,525)		516	
Stock-based compensation expense	387		242	
Unrealized foreign exchange (gain) loss	(993)		110	
Depreciation expense	10		—	
Changes in operating assets and liabilities:				
Receivables	7		(350)	
Prepaid expenses	94		86	
Other assets	(105)		(18)	
Accounts payable	(886)		1,605	
Accrued liabilities	 316		623	
Net cash used in operating activities	 (4,860)		(2,864)	
Cash flows from investing activities				
Purchase of property, plant & equipment	(27)		—	
Net cash used in investing activities	(27)		_	
Cash flows from financing activities:				
Proceeds from the issuance of common stock	_		9187	
Share issuance costs	(73)		(1,239)	
Proceeds from the exercise of stock options and warrants	 3,753		28	
Net cash provided by financing activities	3,680		7,976	
Effect of foreign exchange rate changes on cash	40	_	(115)	
Net (decrease) increase in cash	(1,167)		4,997	
Cash at beginning of period	 5,562		2,669	
Cash at end of period	\$ 4,395	\$	7,666	

(The accompanying notes are an integral part of the condensed consolidated financial statements.)

#### Helius Medical Technologies, Inc. Notes to Unaudited Condensed Consolidated Financial Statements

#### 1. DESCRIPTION OF BUSINESS

Helius Medical Technologies, Inc. (the "Company") is engaged primarily in the medical technology industry focused on neurological wellness. The Company's planned principal operations include the development, licensing and acquisition of unique and non-invasive platform technologies to amplify the brain's ability to heal itself.

Many patients with brain injury or brain-related disease have disrupted neural networks that result in their brains being unable to correctly or efficiently carry neural impulses, which are responsible for directing bodily functions like movement control or sensory perception. Our first product in development, known as the portable neuromodulation stimulator or PoNS<sup>®</sup> device, is designed to enhance the brain's ability to compensate for this damage. Our PoNS Treatment is the combination of our PoNS device and functional, targeted physical or cognitive therapy, and is currently being developed for the treatment of movement, gait and balance disorders in patients with traumatic brain injury, or TBI, and other chronic neurological diseases.

The Company was incorporated in British Columbia, Canada, on March 13, 2014. On May 28, 2014, the Company completed a continuation via a plan of arrangement whereby the Company moved from being a corporation governed by the British Columbia Corporations Act to a corporation governed by the Wyoming Business Corporations Act. The Company is based in Newtown, Pennsylvania.

The Company has two wholly-owned subsidiaries, Neurohabilitation Corporation ("NHC") and Helius Medical Technologies (Canada), Inc. ("Helius Canada").

The Company's Class A common stock ("common stock") is listed on the Nasdaq Capital Market ("Nasdaq") and the Toronto Stock Exchange (the "TSX"). The Company's Class A common stock began trading on the Canadian Securities Exchange on June 23, 2014, under the ticker symbol "HSM", and subsequently moved to the TSX on April 18, 2016. On April 11, 2018, the Company's Class A common stock began trading on the Nasdaq under the ticker symbol "HSDT" after having been traded on the OTCQB under the ticker symbol "HSDT" since February 10, 2015. The Company's financial information is presented in United States Dollars.

#### Reverse Stock Split

Effective after the close of business on January 22, 2018, the Company completed a 1-for-5 reverse stock split of its Class A Common Stock. All share and per share amounts in this Quarterly Report have been reflected on a post-split basis.

#### Liquidity and Financial Condition

The Company has not generated any product revenues and has not achieved profitable operations. The Company expects to continue to incur operating losses and net cash outflows until such time as it generates a level of revenue to support its cost structure.

As of March 31, 2018, the Company had cash of \$4.4 million. In April 2018, the Company issued 2,463,185 shares of its common stock and warrants to purchase 2,463,185 shares of the Company's common stock in an underwritten public offering at a price of \$7.47 per share and accompanying warrants. Net proceeds from the offering after deducting underwriting discounts and commissions was approximately \$17.3 million. The Company estimates that offering expenses will be approximately \$1.0 million (see Note 9). While the actual amount of cash that the Company will need to operate is subject to many factors, the Company believes that its current cash position along with the net proceeds received from the offering will be sufficient to fund its operations through the second quarter of 2019.

The Company intends to fund ongoing activities by utilizing its current cash and by raising additional capital through equity or debt financings. There can be no assurance that the Company will be successful in raising that additional capital or that such capital, if available, will be on terms that are acceptable to the Company. If the Company is unable to raise sufficient additional capital, the Company may be compelled to reduce the scope of its operations and planned capital expenditures.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

#### **Use of Estimates**

The preparation of the condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and disclosure of contingent assets and liabilities.

Significant estimates include the assumptions used in the fair value pricing model for stock-based compensation, derivative financial instruments and deferred income tax asset valuation allowance. Financial statements include estimates which, by their nature, are uncertain. Actual outcomes could differ from these estimates.

#### **Principles of Consolidation**

The accompanying unaudited condensed consolidated financial statements reflect the operations of Helius Medical Technologies, Inc. and its wholly-owned subsidiaries. All intercompany balances and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to current period amounts.

#### **Concentrations of Credit Risk**

The Company is subject to credit risk with respect to its cash. Amounts invested in such instruments are limited by credit rating, maturity, industry group, investment type and issuer. The Company is not currently exposed to any significant concentrations of credit risk from these financial instruments. The Company seeks to maintain safety and preservation of principal and diversification of risk, liquidity of investments sufficient to meet cash flow requirements and a competitive after-tax rate of return.

#### Receivables

Receivables are stated at their net realizable value. As of March 31, 2018 and December 31, 2017, receivables consisted primarily of Goods and Services Tax ("GST") and Quebec Sales Tax ("QST") refunds related to the Company's expenditures.

#### **Property, Plant and Equipment**

Property, plant and equipment are carried at cost, less accumulated depreciation. Depreciation is recognized using the straight-line method over the useful lives of the related asset or the term of the related lease. Expenditures for maintenance and repairs, which do not improve or extend the expected useful life of the assets, are expensed to operations while major repairs are capitalized. The Company's property, plant and equipment is comprised of leasehold improvements, software and hardware. The estimated useful life of its leasehold improvement is over the term of its lease of 5 years, while software and hardware has an estimated useful life of 3 to 5 years.

The following tables summarizes the Company property, plant and equipment as of March 31, 2018 and December 31, 2017 (amounts in thousands).

	s of 31, 2018	ls of er 31, 2017
Leasehold improvement	\$ 173	\$ 173
Software and hardware	 44	17
	217	190
Less accumulated depreciation	 (27)	 (17)
Total	\$ 190	\$ 173

#### **Share-Based Payments**

The Company accounts for all share-based payments and awards under the fair value-based method. The Company recognizes its stock-based compensation expense using the straight-line method.

The Company accounts for the granting of stock options to employees using the fair value method whereby all awards to employees are measured at fair value on the date of the grant. The fair value of all employee-related stock options is expensed over the requisite service period with a corresponding increase to additional paid-in capital. Upon exercise of stock options, the consideration paid by the option holder, together with the amount previously recognized in additional paid-in capital is recorded as an increase to share capital. Stock options granted to employees are accounted for as liabilities when they contain conditions or other features that are indexed to other than a market, performance or service conditions.

Share-based payment to non-employees are measured at the fair value of the consideration received, or the fair value of the equity instruments issued, or liabilities incurred, whichever is more reliably measurable. The fair value of stock-based payments to non-employees are re-measured at each reporting period until the counterparty performance is complete, and any change therein is recognized over the vesting period of the award and in the same manner as if the Company had paid cash instead of paying with or using equity-based instruments. The fair value of the stock-based payments to non-employees that are fully vested and non-forfeitable as of the grant date are measured and recognized at that date.



The Company uses the Black-Scholes option pricing model to calculate the fair value of stock options. The use of the Black-Scholes option pricing model requires management to make assumptions with respect to the expected term of the option, the expected volatility of the common stock consistent with the expected term of the option, risk-free interest rates, the value of the common stock and expected dividend yield of the common stock. Changes in these assumptions can materially affect the fair value estimate.

#### **Foreign Currency**

The functional currency of the Company and Helius Canada is the Canadian dollar ("CAD") and the functional currency of NHC is the U.S. dollar ("USD"). The Company's reporting currency is the U.S. dollar. Transactions in foreign currencies are recorded into the functional currency of the relevant subsidiary at the exchange rate in effect at the date of the transaction. Any monetary assets and liabilities arising from these transactions are translated into the functional currency at exchange rates in effect at the balance sheet date or on settlement. Revenues, expenses and cash flows are translated at the weighted-average rates of exchanges for the reporting period. The resulting currency translation adjustments are not included in the Company's condensed consolidated statements of operations for the reporting period, but rather are accumulated and gains and losses are recorded in foreign exchange gain (loss) within the condensed consolidated statements of operations and comprehensive loss. The foreign exchange adjustment in the books of NHC relating to intercompany advances from Helius that are denominated in Canadian dollars is recorded in the condensed consolidated statements of operations.

#### **Income Taxes**

The Company accounts for income taxes using the asset and liability method. The asset and liability method provide that deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial reporting and tax bases of assets and liabilities, and for operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using the currently enacted tax rates and laws that will be in effect when the differences are expected to reverse. The Company records a valuation allowance to reduce deferred tax assets to the amount that is believed more likely than not to be realized.

The Company has adopted the provisions of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 740 *Income Taxes* regarding accounting for uncertainty in income taxes. The Company initially recognizes tax positions in the financial statements when it is more likely than not the position will be sustained upon examination by the tax authorities. Such tax positions are initially and subsequently measured as the largest amount of the tax benefit that is greater than 50% likely of being realized upon ultimate settlement with the tax authority, assuming full knowledge of the position and all relevant facts. Application requires numerous estimates based on available information. The Company considers many factors when evaluating and estimating its tax positions and tax benefits. These periodic adjustments may have a material impact on the consolidated statements of operations and comprehensive loss. When applicable, the Company classifies penalties and interest associated with uncertain tax positions as a component of income tax expense in its condensed consolidated statements of operations and comprehensive loss.

#### **Research and Development Expenses**

Research and development ("R&D") expenses consist primarily of personnel costs, including salaries, benefits and stock-based compensation, clinical studies performed by contract research organizations, development and manufacturing of clinical trial devices and devices for manufacturing testing and materials and supplies. R&D costs are charged to operations when they are incurred.

#### **Segment Information**

Operating segments are defined as components of an enterprise about which separate discrete information is available for evaluation by the chief operating decision maker, or decision-making group, in deciding how to allocate resources and in assessing performance. The Company operates and manages its business within one operating and reportable segment. Accordingly, the Company reports the accompanying consolidated financial statements in the aggregate in one reportable segment.

#### **Derivative Financial Instruments**

The Company evaluates its financial instruments and other contracts to determine if those contracts or embedded components of those contracts qualify as derivatives to be separately accounted for in accordance with ASC 815, *Derivatives and Hedging*. The result of this accounting treatment is that the fair value of the derivative is marked-to-market at each balance sheet date and recorded as a liability or asset and the change in fair value is recorded in the consolidated statements of operations and comprehensive loss. The Company's derivative financial instruments are comprised of warrants and non-employee stock options. Upon settlement of a derivative financial instrument, the instrument is marked to fair value at the settlement date and the fair value of the underlying instrument is reclassified to equity.

The classification of derivative financial instruments, including whether such instruments should be recorded as liabilities/assets or as equity, is reassessed at the end of each reporting period. Derivative financial instruments that become subject to reclassification are reclassified at the fair value of the instrument on the reclassification date. Derivative financial instruments will be classified in the condensed consolidated balance sheet as current if the right to exercise or settle the derivative financial instrument lies with the holder.

#### **Fair Value Measurements**

The Company accounts for financial instruments in accordance with ASC 820, *Fair Value Measurements and Disclosures* ("ASC 820"). ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described below:

Level 1 – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 – Quoted prices in markets that are not active or financial instruments for which all significant inputs are observable, either directly or indirectly; and

Level 3 – Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

The Company's financial instruments recorded in its condensed consolidated balance sheets consist primarily of cash, receivables, accounts payable, accrued liabilities, and derivative financial instruments. The book values of these instruments, with the exception of derivative financial instruments, approximate their fair values due to the immediate or short-term nature of these instruments.

The Company's derivative financial instruments are classified as Level 3 within the fair value hierarchy and required to be recorded at fair value on a recurring basis. Unobservable inputs used in the valuation of these financial instruments include volatility of the underlying share price and the expected term. See Note 3 for the inputs used in the Black-Scholes option-pricing model as of March 31, 2018 and 2017 and the roll forward of the derivative financial instruments related to the warrants. See Note 4 for the inputs used in the Black-Scholes option-pricing model as of March 31, 2018 for the roll forward of the derivative financial instruments related to the non-employee stock options.

The following table summarizes the Company's derivative financial instruments within the fair value hierarchy as of March 31, 2018 and December 31, 2017 (amounts in thousands):

	 Fair Value	Level 1	Level 2	Level 3
March 31, 2018				
Liabilities:				
Non-employee options	\$ 1,329	_	—	\$ 1,329
Warrants	2,478	_	—	2,478
December 31, 2017				
Liabilities:				
Non-employee options	\$ 2,637	—	—	\$ 2,637
Warrants	6,941		—	6,941
vvdi1dill5	0,941	_		0,941

There were no transfers between any levels for any of the periods presented.

#### Basic and Diluted Income (Loss) per Share

Earnings or loss per share ("EPS") is computed by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted EPS is computed by dividing net income (loss) by the weighted average of all potentially dilutive shares of common stock that were outstanding during the periods presented.

The treasury stock method is used in calculating diluted EPS for potentially dilutive stock options and share purchase warrants, which assumes that any proceeds received from the exercise of in-the-money stock options and warrants, would be used to purchase common shares at the average market price for the period.

The basic and diluted loss per share for the periods noted below is as follows (amounts in thousands except shares and per share data):

	Three Mon Marc		ed
	 2018		2017
Basic			
Numerator:			
Net loss	\$ (1,165)	\$	(5,678)
Denominator:			
Weighted average common shares outstanding - basic	20,334,929		17,573,966
Basic net loss per share	\$ (0.06)	\$	(0.32)
		-	
Diluted			
Numerator:			
Net loss, basic	\$ (1,165)	\$	(5,678)
Effect of dilutive securities: Change in fair value of derivative financial instruments	(434)		_
Net loss, diluted	\$ (1,599)	\$	(5,678)
Denominator:			
Weighted average common shares outstanding - basic	20,334,929		17,573,966
Potential common share issuances:			
Incremental dilutive shares from stock options and warrants (treasury stock method)	125,727		_
Weighted average common shares outstanding - diluted	 20,460,656		17,573,966
Diluted net loss per share	\$ (0.08)	\$	(0.32)

During the three months ended March 31, 2018, a total of 2,208,646 options and 1,818,439 warrants were excluded from the calculation of diluted loss per share as their effect would have been anti-dilutive. During the three months ended March 31, 2017, a total of 1,957,000 options and 2,017,152 warrants were excluded from the calculation of diluted loss per share as their effect would have been anti-dilutive.

#### **Recent Accounting Pronouncements**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The new standard establishes a right-of-use, or ROU, model that requires a lessee to record a ROU asset and a lease liability on the consolidated balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the consolidated statement of operations. ASU 2016-02 is effective for annual periods beginning after December 15, 2018, including interim periods within those annual periods, with early adoption permitted. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the condensed consolidated financial statements, with certain practical expedients available. We are currently evaluating the potential impact of the standard on our condensed consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which was further amended through various updates issued by the FASB thereafter. The amendments of Topic 606 completed the joint effort between the FASB and the IASB, to develop a common revenue standard for GAAP and IFRS, and to improve financial reporting. The guidance under Topic 606 provides that an entity should recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for the goods or services provided and establishes a five-step model to be applied by an entity in evaluating its contracts with customers. The Company does not have any revenues or contracts with customers and will need to evaluate the impact of Topic 606 on its results of operations, cash flows and financial position should a revenue generating transaction arise in the future. The Company adopted Topic 606 on January 1, 2018 on a modified retrospective basis, and the adoption had no impact on the Company's condensed consolidated financial statements.

#### 3. COMMON STOCK AND WARRANTS

As of March 31, 2018, the Company's certificate of incorporation authorized the Company to issue unlimited Class A common shares without par value. Each Class A common share is entitled to have the right to vote at any shareholder meeting on the basis of one vote per share. Each Class A share held entitles the holder to receive dividends as declared by the directors. No dividends have been declared through March 31, 2018. In the event of a liquidation, dissolution or winding-up of the Company other distribution of assets of the Company among its shareholders for the purposes of winding-up its affairs or upon a reduction of capital the holders of the Class A common shares shall, share equally, share for share, in the remaining assets and property of the Company.

The Company is subject to a stockholders' agreement, which places certain restrictions on the Company's stock and its stockholders. These restrictions include approvals prior to sale or transfer of stock, a right of first refusal to purchase stock held by the Company and a secondary right of refusal to stockholders, right of co-sale whereby certain stockholders may be enabled to participate in a sale of other stockholders to obtain the same price, term and conditions on a pro-rata basis, rights of first offer of new security issuances to current stockholders on a pro-rata basis and certain other restrictions.

On October 9, 2015, the Company entered into a \$7.0 million funding commitment with A&B (HK) Company Limited ("A&B"), in the form of a convertible promissory note consisting of an initial \$2.0 million note and a \$5.0 million funding commitment. On October 9, 2015, the Company received the conversion notice on the promissory note and in November 2015, the Company issued 416,666 shares of common stock at a price of \$4.80 per share and 208,333 warrants exercisable at \$7.20 for a period of three years from the date of issuance. The shares of common stock and the warrants were issued on November 10, 2015. On December 29, 2015, the Company drew down the \$5.0 million funding commitment through the issuance of 1,111,111 shares of common stock at a price of \$4.50 per share and 555,556 warrants exercisable at \$6.75 for a period of three years from the date of issuance. The shares of common stock and the warrants were issued on January 7, 2016. In November 2017, A&B exercised 208,333 warrants at a price of \$7.20 and the Company received gross cash proceeds of \$1.5 million upon the exercise. During the first quarter of 2018, A&B exercised its remaining 555,556 warrants at a price of \$6.75 and the Company received gross cash proceeds of \$3.8 million.

On April 18, 2016, the Company closed its short form prospectus offering in Canada and a concurrent U.S. private placement (the "April 2016 Offering") of units (the "Units") with gross proceeds to the Company of \$7.2 million through the issuance of Units at a price of CAD\$5.00 per Unit. Each Unit consists of one Class A common share in the capital of the Company (a "Common Share") and one half of one Common Share purchase warrant (each whole warrant, a "Warrant"). Each warrant entitles the holder thereof to acquire one additional Common Share at an exercise price of CAD\$7.50 on or before April 18, 2019. Mackie Research Capital Corporation (the "Agent") acted as agent and sole bookrunner in connection with the April 2016 Offering. The Company paid the Agent a cash commission of \$0.3 million and has granted to the Agent compensation options exercisable to purchase 87,210 Units at an exercise price of CAD\$5.00 per Unit for a period of 24 months from the closing of the April 2016 Offering. The Company incurred other cash issuance costs of \$1.1 million related to this offering.

On May 2, 2016, the Company closed the sale of the additional units issued pursuant to the exercise of the over-allotment option granted to the Agent in connection with the April 2016 Offering. The April 2016 Offering was made pursuant to a short form prospectus filed with the securities regulatory authorities in each of the provinces of Canada, except Québec. Pursuant to the exercise of the over-allotment option, the Company issued an additional 218,025 units at a price of CAD \$5.00 per unit for additional gross proceeds to the Company of \$0.9 million, bringing the total aggregate gross proceeds to the Company under the Offering to \$8.1 million. Each over-allotment unit consisted of one Class A common share in the capital of the Company and one half of one Common Share purchase warrant. Each over-allotment warrant entitles the holder thereof to acquire one additional over-allotment Common Share at an exercise price of CAD \$7.50 on or before April 18, 2019. In connection with the closing of the over-allotment units at an exercise price of CAD \$5.00 per unit for adjust compensation options exercisable to purchase 13,081 over-allotment units at an exercise price of CAD \$5.00 per unit for the Company options exercisable to purchase 13,081 over-allotment units at an exercise price of CAD \$5.00 per unit for a period of 24 months from the closing of this Offering.

The warrants issued in each of the April 18, 2016 and May 2, 2016 closings are classified within equity. The proceeds from the Offering were allocated on a relative fair value basis between the Class A common shares and the warrants issued. The compensation options are accounted for as warrants. These warrants represent additional share issuance costs and are recorded within shareholders' deficit in the Company's condensed consolidated balance sheets at their fair value.

The fair value of the warrants granted in such offering was estimated using the Black-Scholes option pricing model with the following weighted average assumptions:

Stock price	CAD \$5.45
Exercise price	CAD \$7.50
Warrant term	3.0 years
Expected volatility	83.83%
Risk-free interest rate	0.60%
Dividend rate	0.00%

The fair value of the compensation options granted during such offering was estimated using the Black-Scholes option pricing model with the following weighted average assumptions:

Stock price	CAD \$6.80
Exercise price	CAD \$5.00
Option term	2.0 years
Expected volatility	126.76%
Risk-free interest rate	0.61%
Dividend rate	0.00%

On February 16, 2017, the Company completed an underwritten registered public offering and issued an aggregate of 1,311,000 shares of common stock for gross proceeds of \$9.2 million. The Company incurred share issuance costs of \$1.2 million in connection with this offering.

On June 28, 2017, the Company completed a non-brokered private placement of 800,000 shares of common stock for gross proceeds of \$5.4 million. The Company incurred approximately \$9 thousand in share issuance cost related to the private placement.

In December 2017, the Company completed a three-tranche non-brokered private placement (the "December 2017 financing") of 646,016 units for gross proceeds of approximately \$6.3 million. Each unit consisted of one share of Class A common stock of the Company at a price of \$9.80 per share, and one share purchase warrant. Each warrant entitles the holder to acquire one additional share of Class A common stock of the Company, exercisable for a period of 36 months following the closing of the private placement at an exercise price of USD\$12.25 per warrant share. The first tranche, which closed on December 22, 2017, was for 270,915 units for which the Company received gross proceeds of approximately \$2.6 million. The second tranche which closed on December 28, 2017, was for 171,020 units for which the Company received approximately \$1.7 million, while the third tranche which closed on December 29, 2017, was for 204,081 units for which the Company received \$2.0 million. The Company paid \$0.1 million in share issuance costs related to the December 2017 financing.

The fair value of the warrants granted in the December 2017 financing were estimated using the Black-Scholes option pricing model with the following weighted average assumptions

	Decen	December 22, 2017		December 28, 2017		ember 29, 2017
Stock price	\$	10.60	\$	12.45	\$	12.32
Exercise price	\$	12.25	\$	12.25	\$	12.25
Warrant term		3.0 years		3.0 years		3.0 years
Expected volatility		60.24%		60.24%		60.24%
Risk-free interest rate		2.01%		2.00%		1.98%
Dividend rate		0.00%		0.00%		0.00%

Pursuant to the guidance of ASC 815 *Derivatives and Hedging*, the Company determined that certain of its warrants issued and outstanding should be accounted for as liabilities because they are not considered to be indexed to the Company's stock due to the exercise price being denominated in a currency other than the Company's functional currency. Consequently, the Company determined the fair value of each warrant issuance using the Black-Scholes option pricing model, with the remainder of the proceeds allocated to the common shares.

The following table summarizes warrants that the Company accounts for as liabilities for the three months ended March 31, 2018 and 2017:

		Three Months Ended March 31,					
	2	018	2017				
Fair value of warrants at beginning of period	\$	6,941	\$ 2,857				
Exercise of warrants		(2,509)	—				
Change in fair value of warrants during the period		(1,954)	354				
Fair value of warrants at end of period	\$	2,478	\$ 3,211				

The warrants are required to be re-valued at the end of each reporting period, with the change in fair value of the liability recorded as a gain or loss in the change of fair value of derivative financial instruments, included in other income (expense) in the Company's consolidated statements of operations and comprehensive loss. The fair value of the warrants will continue to be classified as a liability until such time as they are exercised, expire or there is an amendment to the respective agreements that renders these financial instruments to be no longer classified as a liability.

The fair value of warrants outstanding as of March 31, 2018 and 2017 were estimated using the Black-Scholes option-pricing model with the following weighted average assumptions:

	Mar	ch 31, 2018	 March 31, 2017
Stock price	\$	10.11	\$ 7.80
Exercise price	\$	12.72	\$ 8.10
Warrant term		2.29 years	1.65 years
Expected volatility		63.77%	94.21%
Risk-free interest rate		2.26%	0.75%
Dividend rate		0.00%	0.00%

The following is a summary of warrant activity during the three months ended March 31, 2018:

	Number of V	Varrants		Weighted Exercis		
	CAD US			CAD\$		US\$
Outstanding as of December 31, 2017	1,011,505	1,343,404	\$	7.38	\$	10.25
Granted	206			7.50		—
Exercised	(618)	(555,556)		5.83		6.75
Outstanding as of March 31, 2018	1,011,093	787,848	\$	7.38	\$	12.72

The warrants outstanding and exercisable as of March 31, 2018 were as follows:

Number of Warrants Outstanding	Exercise Price	Expiration Date
90,406	US\$15.00	April 30, 2018
33,546	US\$15.00	June 26, 2018
3,795	US\$10.75	June 26, 2020
12,576	US\$15.00	July 17, 2018
1,509	US\$10.75	July 17, 2020
961,489	CAD\$7.50	April 18, 2019
49,604	CAD\$5.00	April 18, 2018
270,915	US\$12.25	December 22, 2020
171,020	US\$12.25	December 28, 2020
204,081	US\$12.25	December 29, 2020
1,798,941		

#### 4. SHARE BASED PAYMENTS

On June 18, 2014, the Company's Board of Directors authorized and approved the adoption of the 2014 Stock Incentive Plan ("2014 Plan"), under which an aggregate of 2,421,603 shares of common stock may be issued. Pursuant to the terms of the 2014 Plan, the Company is authorized to grant stock options, as well as awards of stock appreciation rights, restricted stock, unrestricted shares, restricted stock units and deferred stock units. These awards may be granted to directors, officers, employees and eligible consultants. Vesting and the term of an option is determined at the discretion of the Company's Board of Directors approved the amended and restated 2014 Plan to correct for a formulaic error included in the deemed net stock and cashless exercise equation within the 2014 Plan. This amendment had no impact on the Company's consolidated financial statements.

On August 8, 2016, the Company's Board of Directors authorized and approved the adoption of the 2016 Omnibus Incentive Plan ("2016 Plan" and, together with the 2014 Plan, the "Plans"), under which an aggregate of 3,000,000 shares of common stock may be issued. Pursuant to the terms of the 2016 Plan, the Company is authorized to grant stock options, as well as awards of stock appreciation rights, restricted stock, unrestricted shares, restricted stock units, stock equivalent units and performance-based cash awards. These awards may be granted to directors, officers, employees and eligible consultants. Vesting and the term of an option is determined at the discretion of the Company's Board of Directors.

As of March 31, 2018, there were an aggregate of 2,733,614 shares of common stock remaining available for grant under its Plans.

For the three months ended March 31, 2018 and 2017, the Company did not issue any stock options t employees, directors or non-employees.

The following is a summary of stock option activity during the three months ended March 31, 2018:

	Number of Options	A Exer	eighted verage cise Price CAD\$)	Intr	ggregate insic Value D\$ in '000s)
Outstanding as of December 31, 2017	2,448,646	\$	7.35	\$	21,089
Exercised (1)	(80,000)		3.00		560
Outstanding as of March 31, 2018	2,368,646	\$	7.50	\$	13,119
Exercisable as of March 31, 2018	1,371,739	\$	5.85	\$	9,934

(1) For the three months ended March 31, 2018, 80,000 stock options were exercised on a cashless basis resulting in 17,091 common shares being withheld.

The Company has adopted the simplified method prescribed by the SEC in SAB Topic 14 with respect to estimating the expected term of a stock option as its limited share purchase option history does not provide a reasonable basis to estimate the expected term. Expected volatility is determined by reference to the average volatility rates of other companies in the same industry due to the Company's limited trading history. The aggregate intrinsic value of stock options exercised during the three months ended March 31, 2018 and 2017, was \$0.6 million and \$0.1 million, respectively.

The following table summarizes stock options outstanding and exercisable by employees and directors as of March 31, 2018:

Number of		Options Outstanding Remaining			Number of
Options Outstanding	Expiration Date	Contractual Life (In Years)	Exercise Price (CAD)	Grant Date Fair Value (CAD)	Options Exercisable
360,000	June 18, 2019	1.22	\$ 3.00	\$ 1.00	360,000
80,000	June 18, 2019	1.22	\$ 3.00	\$ 1.32	80,000
20,000	December 8, 2019	1.69	\$ 14.60	\$ 6.55	20,000
80,000	December 8, 2019	1.69	\$ 14.80	\$ 6.46	80,000
20,000	March 16, 2020	1.96	\$ 16.00	\$ 7.09	20,000
8,500	August 14, 2020	2.38	\$ 4.90	\$ 1.94	8,500
150,000	October 21, 2020	2.56	\$ 4.20	\$ 1.80	112,500
20,000	December 31, 2020	2.76	\$ 6.20	\$ 2.49	20,000
595,000	July 13, 2020	2.29	\$ 6.95	\$ 3.23	396,666
20,000	August 8, 2020	2.36	\$ 6.55	\$ 3.23	10,000
617,000	April 17, 2027	9.05	\$ 10.80	\$ 7.76	-
6,146	May 18, 2027	9.14	\$ 10.00	\$ 5.23	3,073
10,000	May 18, 2027	9.14	\$ 10.00	\$ 7.63	-
30,000	August 8, 2027	9.36	\$ 13.15	\$ 8.86	-
2,016,646					1,110,739

As of March 31, 2018 and 2017, the unrecognized compensation cost related to non-vested stock options outstanding for employees and directors, was \$3.3 million and \$1.0 million, respectively, to be recognized over a weighted-average remaining vesting period of approximately 2.3 years and 1.2 years, respectively. The Company recognizes compensation expense for only the portion of awards that are expected to vest.

During the fourth quarter of 2017, upon a review of the Company's equity compensation awards granted under the 2016 Plan it determined that it had inadvertently exceeded the annual per-person sub-limits involving certain awards previously made to a current executive officer. The aggregate amount of common stock represented by this excess award, which consisted of stock options, was 60,000 shares. This excess award was deemed to have been granted outside of the 2016 Plan and as such the Company applied liability accounting to the awards. As a result, this excess award is being remeasured at each reporting period until such time that the Company's shareholders approve the excess award at which

time the liability will be reclassified to additional paid-in capital. The unrecognized fair value calculated for the excess award as of the date of shareholders' approval will be recognized as compensation expense ratably over the remaining requisite service period for the excess award.

#### Non-Employee Stock Options

The following table summarizes stock options outstanding and exercisable by non-employees as of March 31, 2018:

Number of		Options Outstanding Remaining			Number of
Options Outstanding	Expiration Date	Contractual Life (In Years)	Exercise Price (CAD)	 Grant Date Fair Value (CAD)	Options Exercisable
80,000	June 18, 2019	1.22	\$ 3.00	\$ 1.32	80,000
30,000	December 8, 2019	1.69	\$ 14.60	\$ 8.25	30,000
82,000	October 3, 2020	2.76	\$ 6.75	\$ 4.00	41,000
110,000	October 28, 2020	2.51	\$ 4.20	\$ 2.20	110,000
20,000	May 18, 2027	9.14	\$ 10.00	\$ 8.69	-
15,000	August 8, 2027	9.36	\$ 13.15	\$ 11.70	-
15,000	November 6, 2027	9.61	\$ 20.65	\$ 19.93	-
352,000					261,000

As of March 31, 2018, the unrecognized compensation cost related to non-vested stock options outstanding for non-employees, was \$0.2 million to be recognized over a weighted-average remaining vesting period of approximately 1.1 years. The Company had no unrecognized compensation cost related to non-vested stock options for non-employees as of March 31, 2017. The Company recognizes compensation expense for only the portion of awards that are expected to vest.

In accordance with the guidance of ASC 815-40-15, stock options awarded to non-employees that are performing services for NHC are required to be accounted for as derivative financial instruments once the services have been performed and the options have vested because they are considered not to be indexed to the Company's stock due to their exercise price being denominated in a currency other than NHC's functional currency. Stock options awarded to non-employees that have not vested are re-measured at their respective fair values at each reporting period and accounted for as equity awards until the terms associated with their vesting requirements have been met. The changes in fair value of the unvested non-employee awards are reflected in their respective operating expense classification in the Company's condensed consolidated statements of operations and comprehensive loss.

The non-employee stock options that are required to be accounted for as liabilities are summarized as follows (amounts in thousands):

	Three Months Ended March 31,					
		2018		2017		
Fair value of non-employee options at beginning of period	\$	2,637	\$	1,617		
Exercise of non-employee options		(737)		—		
Change in fair value of non-employee stock options during the						
period		(571)		162		
Fair value of non-employee options at end of period	\$	1,329	\$	1,779		

The non-employee stock options that have vested are required to be re-valued with the change in fair value recorded as a gain or loss in the change of fair value of derivative financial instruments and included in other income (expense) in the Company's condensed consolidated statements of operations and comprehensive loss at the end of each reporting period. The fair value of the stock options will continue to be classified as a derivative financial instrument until such time as they are exercised, expire or there is an amendment to the respective agreements that renders these financial instruments to be no longer classified as such.

The fair value of non-employee liability classified awards as of March 31, 2018 and 2017 was estimated using the Black-Scholes option pricing model with the following weighted average assumptions:

	March 31, 2018	March 31, 2017
Stock price	CAD \$12.87	CAD \$10.50
Exercise price	CAD \$4.83	CAD \$6.15
Expected term	1.29 years	2.35 years
Expected volatility	67.92%	85.39%
Risk-free interest rate	1.60%	0.81%
Dividend rate	0.00%	0.00%

#### **Restricted Stock Units**

During the second quarter of 2017, the Company granted restricted stock units ("RSUs") to certain employees under the 2016 Plan that vest over a three-year period, with 25% vesting immediately. The fair value of the restricted stock units was based on the closing price of the Company's common stock on the date of grant. For the three months ended March 31, 2018, the Company had 4,915 RSUs outstanding with a weighted average grant date fair value of CAD\$10.00 and 2,987 RSUs that had vested. The Company did not issue, and there were no exercises or forfeitures of RSUs for the three months ended March 31, 2018.

Stock-based compensation expense is classified in the Company's condensed consolidated statements of operations and comprehensive loss as follows (amounts in thousands):

	Three	Three Months Ended March 31,				
	2018	}		2017		
Research and development	\$	99	\$	25		
General and administrative		288		217		
Total	\$	387	\$	242		

#### 5. ACCRUED EXPENSES

Accrued expenses consisted of the following (amounts in thousands):

	Μ	larch 31, 2018	D	ecember 31, 2017
Employee benefits	\$	530	\$	442
Legal expense		388		343
Professional services		256		88
Advance from U.S Army		233		233
Deferred rent		104		97
Severance		-		38
Other		1		1
	\$	1,512	\$	1,242

#### 6. COMMITMENTS AND CONTINGENCIES

- (a) On January 22, 2013, the Company entered into a license agreement with Advanced NeuroRehabilitation, LLC ("ANR") for an exclusive right on ANR's patent pending technology, claims and knowhow. In addition to the issuance of 3,207,005 shares of common stock, the Company agreed to pay a 4% royalty on net revenue on the sales of devices covered by the patent-pending technology and services related to the therapy or use of devices covered by the patent-pending technology. The Company has not made any royalty payments to date under this agreement.
- (b) On October 30, 2017, NHC amended the Asset Purchase Agreement with A&B which specified that if the Company fails to obtain FDA marketing authorization for commercialization of or otherwise fails to ensure that the PoNS device is available for purchase by the U.S. Government by December 31, 2021, the Company would be subject to a \$2.0 million contract penalty payable to A&B, unless the Company receives an exemption for the requirement of FDA marketing authorization from the US Army Medical Material Agency. Based on this amendment the Company has determined that the possibility of a payment under this contractual penalty is remote.
- (c) In November 2014, the Company signed a development and distribution agreement with Altair LLC to apply for registration and distribution of the PoNS device in the territories of the former Soviet Union. The Company will receive 7% royalty on sales of the devices within the territories. However, there is no assurance that such commercialization will occur.
- (d) In March 2017, the Company entered into a lease for office space in Newtown, Pennsylvania. The initial term of the lease is from July 1, 2017 through December 31, 2022, with an option to extend until 2027. In July 2017, the Company amended the contract to commence the lease on July 17, 2017 through January 16, 2023, with an option to extend until January 2028. Monthly rent plus utilities will be approximately \$20,000 per month beginning in January 2018 with a 3% annual increase.

The future minimum lease payments related to the Company's non-cancellable operating lease commitments were as follows (amounts in thousands):

2018 (remaining 9 months) \$ 2019 2020	174 246 253
2020	252
2020	255
2021	260
2022	267
Thereafter	12
\$ 1	,212

(e) On December 29, 2017, NHC, a wholly owned subsidiary of the Company entered into a Manufacturing and Supply Agreement ("MSA") with Key Tronic Corporation ("Key Tronic"), for the manufacture and supply of the Company's PoNS device based upon the Company's product specifications as set forth in the MSA. Per the agreement, the Company shall provide to Key Tronic a rolling forecast for the procurement of parts and material and within normal lead times based on estimated delivery dates for the manufacture of the PoNS device. The term of the agreement will be for three-years and will automatically renew for additional consecutive terms of one year, unless cancelled by either party upon 180-day written notice to the other party prior to the end of the then current term. As of March 31, 2018, no initial forecast had been provided to Key Tronic by the Company.

#### 7. RELATED PARTY TRANSACTIONS

During the three months ended March 31, 2018 and 2017, the Company paid \$3 thousand and \$18 thousand in consulting fees to certain directors of the Company, respectively.

In April 2016, the Company entered into a consulting agreement with Montel Media, Inc. ("Montel Media"), pursuant to which Montel Media provides consulting services for the promotion of the Company's clinical trials and ongoing media and marketing strategies. Under the agreement, Montel Media received \$15,000 per month. The Company paid Montel Media \$45 thousand each during the three months ended March 31, 2018 and 2017 towards the consulting agreement. During the first quarter of 2018, the Company terminated its agreement with Montel Media. Montel Media is owned by Montel Williams, who beneficially owns greater than 5% of the Company's common stock.

For the three months ended March 31, 2018 and 2017, a benefit of \$0.2 million and an expense of \$48 thousand was included in the change in fair value of derivative financial instruments as the fair value of stock-based compensation attributed to the options granted to a director for consulting services rendered with respect to the design and development of the PoNS device.

The Company's Chief Medical Officer is a founding member of Clinvue LLC, ("Clinvue"), a company that provides regulatory advisory services for the Company. For the three months ended March 31, 2018, the Company paid Clinvue approximately \$0.1 million for consulting services. The Company made no payment to Clinvue for the three months ended March 31, 2017.

In connection with the December 2017 private placement, the Company's Chief Executive Officer, its Chief Financial Officer/Chief Operating Officer, two directors and A&B, a greater than 5% owner of the Company's shares outstanding subscribed in the private placement.

The following table summarizes their participation (subscription amounts in thousands):

	Units Purchased	Subscri	ption Amount
A&B (HK) Company Ltd.	204,081	\$	2,000
Director 1	76,530		750
Director 2	51,019		500
CEO	25,510		250
CFO/COO	15,816		155
	372.956	\$	3.655

#### 8. SOLE-SOURCE COST-SHARING AGREEMENT

In July 2015, the Company entered into a sole source cost sharing agreement with the U.S. Army Medical Research and Materiel Command ("USAMRMC"). Under the terms of the contract, the USAMRMC will reimburse the Company up to a maximum of \$3.0 million to conduct a registrational trial investigating the safety and effectiveness of the PoNS device for the treatment of chronic balance deficits due to mild to moderate traumatic brain injury. Reimbursement of expenses under the agreement is based on a schedule of milestones related to the completion of subjects in the trial. The original contract expired on December 31, 2016; however, the Company extended the contract agreement through December 31, 2017. On November 7, 2017, the Company received another extension of the contract agreement to December 31, 2018. As of March 31, 2018, the Company has received a total of \$3.0 million with respect to expenses reimbursed for amounts owed to the Company for completion of development milestones, of which \$0.2 million of the total received has been recorded as an advance against the fifth and final milestone. All reimbursement amounts received are credited directly to the accounts in which the original expense is recorded, including research and development, wages and salaries, and legal expenses. In addition, during the third quarter of 2017, the Company announced the execution of an extension to its Cooperative Research and Development Agreement ("CRADA") with the USAMRMC through 2018 and extended the deadline for commercialization of the PoNS device to December 31, 2021.

#### 9. SUBSEQUENT EVENTS

In April 2018, the Company issued 2,463,185 shares of its common stock and warrants to purchase 2,463,185 shares of the Company's common stock in an underwritten public offering at a price of \$7.47 per share and accompanying warrants. Net proceeds from the offering after deducting underwriting discounts and commissions was approximately \$17.3 million. The Company estimates that offering expenses will be approximately \$1.0 million. The Company intends to use the net proceeds from this offering primarily to fund its manufacturing activities for the PoNS device, activities related to its submissions for marketing authorization of the PoNS device to the FDA and other regulatory authorities, commercial launch preparations, and for working capital and general corporate purposes.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Unless otherwise specified or the context otherwise requires, references to "we", "us" or "our" mean Helius Medical Technologies, Inc. and its wholly owned subsidiaries, NeuroHabilitation Corporation, or NHC, and Helius Medical Technologies (Canada), Inc. The interim financial statements and this Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the financial statements and notes thereto for the year ended December 31, 2017, and the related Management's Discussion and Analysis of Financial condition and Results of Operations, both of which are contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2017 filed with the Securities and Exchange Commission, or the SEC, on March 12, 2018, or the Annual Report. All financial information is stated in U.S. dollars unless otherwise specified. The Company's condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States, or U.S. GAAP.

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements that involve risks and uncertainties, including statements regarding our market, strategy, competition, capital needs, business plans and expectations. Such forward-looking statements involve risks and uncertainties regarding the success of our business plan, availability of funds, its ability to maintain and enforce its intellectual property rights, government regulations, operating costs, and its ability to achieve significant revenues and other factors. Forward-looking statements are made, without limitation, in relation to operating plans, availability of funds and operating costs. Any statements contained herein that are not statements of historical facts may be deemed to be forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may", "will", "should", "expect", "plan", "intend", "anticipate", "believe", "estimate", "predict", "potential" or "continue", the negative of such terms or other comparable terminology. Actual events or results may differ materially. In evaluating these statements, you should consider various factors, including the risks outlined in the "Risk Factors" sections of our Annual Report and this report. These factors may cause our actual results to differ materially from any forward-looking statements. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith, based on information available to us as of the date hereof, and reflect our current judgment regarding our business plans, our actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance suggested herein. We do not intend to update any of the forward-looking statements to conform these statements to actual results, except as required by applicable law, including the securities laws of the United States. The forward-looking statements are subject to a number of risks and uncertainties which are discussed in the section entitled "Item 1A. Risk Factors" in this Quarterly Report on Form 10-Q and in our Annual Report and those described from time to time in our future reports filed with the SEC. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee future results, events, levels of activity, performance or achievement. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by law.

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with its unaudited condensed consolidated financial statements and related notes appearing elsewhere in this Quarterly Report on Form 10-Q.

#### Overview

We are a medical technology company focused on the development of products for the treatment of neurological symptoms caused by disease or trauma. We seek to develop, license or acquire unique and noninvasive platform technologies that amplify the brain's ability to heal itself.

Many patients with brain injury or brain-related disease have disrupted neural networks that result in their brains being unable to correctly or efficiently carry neural impulses, which are responsible for directing bodily functions like movement control or sensory perception. Our first product in development, known as the portable neuromodulation stimulator or PoNS<sup>®</sup>, device, is designed to enhance the brain's ability to compensate for this damage. Our PoNS Treatment is the combination of our PoNS device and functional, targeted physical or cognitive therapy, and is currently being developed for the treatment of movement, gait and balance disorders in patients with traumatic brain injury, or TBI, and other chronic neurological diseases.

We recently completed our registrational clinical trial of the PoNS Treatment for mild- to moderate TBI, in which we observed statistically and clinically significant increases in composite sensory observation test scores. Based on the safety and efficacy results from this clinical trial, we intend to submit a request for FDA marketing authorization for the treatment of chronic balance deficit due to mild- to moderate-TBI via the FDA's de novo classification process in the first half of 2018. In addition, we intend to submit applications for marketing authorizations in Canada, the European Union and Australia during the first half of 2018.

#### **Results of Operations**

The following table summarizes our results of operations for the three months ended March 31, 2018 and 2017:

	 Three Mor Marc	 nded	
	 2018	 2017	 Change
Revenue	\$ 	\$ 	\$ —
Operating expenses:			
Research and development	2,552	3,028	(476)
General and administrative	2,165	2,006	159
Total operating expenses	 4,717	 5,034	 (317)
Operating loss	 (4,717)	 (5,034)	 317
Other income (expense):			
Other Income	59	—	59
Change in fair value of derivative financial instruments	2,525	(516)	3,041
Foreign exchange loss	968	(128)	1,096
Total other income (expense)	 3,552	 (644)	 4,196
Net loss	\$ (1,165)	\$ (5,678)	 4,513

#### Revenue

During the three months ended March 31, 2018 and 2017, we did not generate any revenue.

#### **Research and Development Expense**

Research and development expenses were \$2.6 million during the three months ended March 31, 2018, compared to \$3.0 million during the three months ended March 31, 2017. The decrease was primarily attributable to a \$1.2 million reduction in clinical trial expenses as we completed our registrational clinical trial during the third quarter of 2017, partially offset by increases of \$0.5 million and \$0.2 million in product development and regulatory expenses, respectively, related to preparation for our FDA submission.

#### General and Administrative Expense

General and administrative expenses were \$2.2 million during the three months ended March 31, 2018 compared to \$2.0 million during the three months ended March 31, 2017. The increase of \$0.2 million was primarily attributable to higher legal expenses as a result of certain corporate initiatives with respect to raising capital.

#### Change in Fair Value of Derivative Financial Instruments

The change in fair value of derivative financial instruments was a gain of \$2.5 million during the three months ended March 31, 2018 compared to a loss of \$0.5 million during the three months ended March 31, 2017. The change in fair value of derivative financial instruments is primarily attributable to the change in our stock price and volatility. In addition, during the three months ended March 31, 2018, our derivative financial instruments were reduced as a result of the exercise of 555,556 warrants and 80,000 options. The change in the fair value of derivative financial instruments is a non-cash item.

#### Foreign Exchange Gain (Loss)

Foreign exchange gain was \$1.0 million during the three months ended March 31, 2018 compared to a loss of \$0.1 million during the three months ended March 31, 2018. This was primarily due to fluctuations in the foreign exchange rate as relates to the amount of Canadian dollars held at the end of each reporting period.

#### **Statement of Cash Flows**

The following table summarizes our cash flows for the three months ended March 31, 2018 and 2017:

		Three Months Ended March 31, 2018 2017		
Net cash used in operating activities	9	6 (4,860)	\$	(2,864)
Net cash used in investing activities		(27)		—
Net cash provided by financing activities		3,680		7,976
Effect of foreign exchange rate changes on cash		40		(115)
Net (decrease) increase in cash	9	6 (1,167)	\$	4,997

#### Net Cash Used in Operating Activities

Net cash used in operating activities during the three months ended March 31, 2018 was \$4.9 million. This was comprised of a net loss of \$1.2 million, adjusted for non-cash items including the change in fair value of derivative liability of \$2.5 million, stock-based compensation expense of \$0.4 million, unrealized foreign exchange gains of \$1.0 million and changes in operating assets and liabilities, resulting in net cash used of \$0.6 million.

Net cash used in operating activities during the three months ended March 31, 2017 was \$2.9 million. This was comprised of a net loss of \$5.7 million, adjusted for non-cash items such as change in fair value of derivative liability of \$0.5 million, stock-based compensation expense of \$0.2 million, unrealized foreign exchange losses of \$0.1 million and changes in operating assets and liabilities, resulting in net cash provided of \$1.9 million.

#### Net Cash Provided by Financing Activities

Net cash provided by financing activities during the three months ended March 31, 2018 was \$3.7 million. This was primarily comprised of proceeds of \$3.8 million from the exercise of warrants which was partially offset by the payment of \$0.1 million in share issuance costs.

Net cash provided by financing activities during the three months ended March 31, 2017 was \$8.0 million, which was comprised of \$9.2 million received from the sale of 6,555,000 shares of our common stock during our February 2017 offering, as well as \$28 thousand received from the exercise of stock options and warrants. These amounts were partially offset by \$1.2 million in share issuance costs incurred in connection with our February 2017 offering.

#### Liquidity and Capital Resources

Our major sources of cash have been proceeds from various public and private offerings of our common stock and exercises of options and warrant. From June 2014 through April 2018, we raised approximately \$73.0 million in gross proceeds from various public and private offerings of our common stock as well as the exercise of options and warrants, including \$18.4 million in gross proceeds from our April 2018 public offering.

In April 2018, the Company issued 2,463,185 shares of its common stock and warrants to purchase 2,463,185 shares of the Company's common stock in an underwritten public offering at a price of \$7.47 per share and accompanying warrants. Net proceeds from the offering after deducting underwriting discounts and commissions was approximately \$17.3 million. We estimate that offering expenses are approximately \$1.0 million. We intend to use the net proceeds from this offering primarily to fund its manufacturing activities for the PoNS device, activities related to its submissions for marketing authorization of the PoNS device to the FDA and other regulatory authorities, commercial launch preparations, and for working capital and general corporate purposes. The following table summarizes our cash and cash equivalents and our working capital, which excludes non-cash items (derivative financial instruments) as

of March 31, 2018 and December 31, 2017:

	March 31	, 2018	December 31, 2017		
Cash	\$	4,395	\$	5,562	
Working capital	\$	1,370	\$	1,897	

Our cash as of March 31, 2018 was \$4.4 million. To date, we have not generated any revenue from the commercial sale of products or services. There are a number of conditions that we must satisfy before we will be able to generate revenue, including but not limited to FDA marketing authorization of the PoNS device for treating balance disorder associated with mild- to moderate-TBI, manufacturing of a commercially-viable version of the PoNS device and demonstration of effectiveness sufficient to generate commercial orders by customers for our product.

We believe that our current cash position along with the net proceeds received from this offering will be sufficient to fund our operations through the second quarter of 2019.

#### **Contractual Commitments and Obligations**

The disclosure of our contractual obligations and commitments was reported in our Annual Report on Form 10-K for the year ended December 31, 2017 filed on March 12, 2018. There have been no material changes from the contractual commitments and obligations previously disclosed in our Annual Report on Form 10-K, other than the changes described in Note 6, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

#### **Off Balance Sheet Arrangements**

To the best of management's knowledge, there are no off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on our results of operations or financial condition.

#### **Critical Accounting Policies and Estimates**

Our discussion and analysis of our financial condition and results of operations are based upon our financial statements that have been prepared in accordance with U.S. GAAP. This preparation requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities.

Our critical accounting policies and estimates are described in Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies and Estimates" of our Annual Report on Form 10-K. There have been no changes in critical accounting policies in the current year from those described in our Annual Report on Form 10-K.

#### **Recently Issued Accounting Pronouncements**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The new standard establishes a right-of-use, or ROU, model that requires a lessee to record a ROU asset and a lease liability on the consolidated balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the consolidated statement of operations. ASU 2016-02 is effective for annual periods beginning after December 15, 2018, including interim periods within those annual periods, with early adoption permitted. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the condensed consolidated financial statements, with certain practical expedients available. We are currently evaluating the potential impact of the standard on our condensed consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which was further amended through various updates issued by the FASB thereafter. The amendments of Topic 606 completed the joint effort between the FASB and the IASB, to develop a common revenue standard for GAAP and IFRS, and to improve financial reporting. The guidance under Topic 606 provides that an entity should recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for the goods or services provided and establishes a five-step model to be applied by an entity in evaluating its contracts with customers. We do not have any revenues or contracts with customers and will need to evaluate the impact of Topic 606 on our results of operations, cash flows and financial position should a revenue generating transaction arise in the future. We adopted Topic 606 on January 1, 2018 on a modified retrospective basis, and the adoption had no impact on our condensed consolidated financial statements.

#### **JOBS Act**

In April 2012, the JOBS Act was enacted in the United States. Section 107 of the JOBS Act provides that an "emerging growth company" can take advantage of the extended transition period provided in Section 7(a)(2)(B) of the Securities Act for complying with new or revised accounting standards. Thus, an emerging growth company can delay the adoption of certain accounting standards until those standards would otherwise apply to private companies. We have irrevocably elected not to avail ourselves of this extended transition period and, as a result, we will adopt new or revised accounting standards on the relevant dates on which adoption of such standards is required for non-emerging growth public companies.

#### ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to foreign currency exchange risk from the transfer of funds between the United States and Canada to satisfy obligations as we do not hedge our foreign exchange exposure.

#### ITEM 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

As required by Rule 13a-15(b) of the Exchange Act, under the direction of the Chief Executive Officer and the Chief Financial Officer, we have evaluated our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, we have concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

#### **Changes in Internal Control Over Financial Reporting**

There has not been any change in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II - OTHER INFORMATION

#### Item 1. Legal Proceedings

From time to time, we are subject to litigation and claims arising in the ordinary course of business. We are not currently a party to any material legal proceedings and we are not aware of any pending or threatened legal proceeding against us that we believe could have a material adverse effect on our business, operating results or financial condition.

#### Item 1A. Risk Factors

There have been no material changes to the risk factors previously disclosed in our Annual Report, except as noted below. You should carefully consider the risk factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report which could materially affect our business, financial condition and/or operating results. The risks described in our Annual Report are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition and/or operating results.

#### An active trading market for our common stock on Nasdaq may not continue to develop or be sustained.

Although our common stock is listed on The Nasdaq Capital Market as of April 2018, we cannot assure you that an active trading market for our common stock will continue to develop or be sustained. If an active market for our common stock does not continue to develop or is not sustained, it may be difficult for investors in our common stock to sell their shares of our common stock without depressing the market price for the shares or to sell the shares at all.

## If we are not able to comply with the applicable continued listing requirements or standards of The Nasdaq Capital Market, Nasdaq could delist our common stock.

Our common stock is currently listed on The Nasdaq Capital Market. In order to maintain that listing, we must satisfy minimum financial and other continued listing requirements and standards, including those regarding director independence and independent committee requirements, minimum stockholders' equity, minimum share price, and certain corporate governance requirements. There can be no assurances that we will be able to comply with the applicable listing standards.

In the event that our common stock is delisted from Nasdaq and is not eligible for quotation or listing on another market or exchange, trading of our common stock could be conducted only in the over-the-counter market or on an electronic bulletin board established for unlisted securities such as the Pink Sheets or the OTC Bulletin Board. In such event, it could become more difficult to dispose of, or obtain accurate price quotations for, our common stock, and there would likely also be a reduction in our coverage by securities analysts and the news media, which could cause the price of our common stock to decline further. Also, it may be difficult for us to raise additional capital if we are not listed on a major exchange.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In March 2018, we issued 555,556 shares of common stock upon the exercise of warrants at an exercise price of 6.75 per share. The issuance of these securities was exempt from registration under Section 4(a)(2) of the Securities Act and Rule 506 promulgated thereunder as an offering not involving a public offering to a limited number of accredited investors.

In November 2017, we issued 208,333 shares of common stock upon the exercise of warrants at an exercise price of \$7.20 per share. The issuance of these securities was exempt from registration under Section 4(a)(2) of the Securities Act and Rule 506 promulgated thereunder as an offering not involving a public offering to a limited number of accredited investors.

#### Item 3. Defaults Upon Senior Securities

Not applicable.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information

Not applicable.



### Item 6. Exhibits

Exhibit No.	Description of Exhibit
3.1	Articles of Continuation (incorporated by reference to Exhibit 3.1 to the Form S-1 filed with the SEC on July 14, 2014)
3.2	Articles of Amendment filed with the Wyoming Secretary of State on July 3, 2014 (incorporated by reference to Exhibit 3.2 to
	the Form S-1 filed with the SEC on July 14, 2014)
3.3	Articles of Amendment filed with the Wyoming Secretary of State on April 27, 2015 (incorporated by reference to Exhibit 3.3
	to amendment no. 1 to the Form 10 filed with the SEC on May 4, 2015)
3.4	Bylaws as amended and restated (incorporated by reference to Exhibit 3.1 to the Form 8-K filed with the SEC on March 23,
	<u>2016)</u>
4.1	Warrant Indenture dated April 11, 2018 by and between Helius Medical Technologies, Inc. and Computershare Trust Company
	of Canada (incorporated by reference to Exhibit 4.1 to the Form 8-K filed April 12, 2018)
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), as adopted pursuant to Section 302 of
	the Sarbanes-Oxley Act of 2002 *
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), as adopted pursuant to Section302 of
	the Sarbanes-Oxley Act of 2002 *
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the
	Sarbanes-Oxley Act of 2002 *
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-
	Oxley Act of 2002 *
101.INS	XBRL Instance Document *
101.SCH	XBRL Taxonomy Extension Schema Document *
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document *
101.LAB	XBRL Taxonomy Extension Label Linkbase Document *
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document *
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document *
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### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: May 8, 2018

Dated: May 8, 2018

#### HELIUS MEDICAL TECHNOLOGIES, INC.

By: /s/ Philippe Deschamps

Philippe Deschamps President, Chief Executive Officer and a Director

By: <u>/s/ Joyce LaViscount</u>

Joyce LaViscount Chief Financial Officer (Principal Accounting Officer), and Corporate Secretary

I, Phillippe Deschamps, certify that:

1) I have reviewed this report on Form 10-Q of Helius Medical Technologies, Inc.

2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4) I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant is made known to me by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5) I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions);

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2018

/s/ Phillippe Deschamps Phillippe Deschamps Chief Executive Officer and Director I, Joyce LaViscount, certify that:

1) I have reviewed this report on Form 10-Q of Helius Medical Technologies, Inc.

2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4) I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant is made known to me by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5) I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions);

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 8, 2018

/s/ Joyce LaViscount Joyce LaViscount Chief Financial Officer (Principal Financial Officer)

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER HELIUS MEDICAL TECHNOLOGIES, INC. FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2018 PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I am the Chief Executive Officer of Helius Medical Technologies, Inc., a Wyoming corporation (the "Company"). I am delivering this certificate in connection with the Form 10-Q of the Company for the quarter ended March 31, 2018 and filed with the Securities and Exchange Commission ("Form 10-Q").

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I hereby certify that, to the best of my knowledge, the Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2018

/s/ Phillippe Deschamps Phillippe Deschamps Chief Executive Officer and Director (Principal Executive Officer)

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER HELIUS MEDICAL TECHNOLOGIES, INC. FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2018 PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I am the Chief Financial Officer of Helius Medical Technologies, Inc., a Wyoming corporation (the "Company"). I am delivering this certificate in connection with the Form 10-Q of the Company for the quarter ended March 31, 2018 and filed with the Securities and Exchange Commission ("Form 10-Q").

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I hereby certify that, to the best of my knowledge, the Form 10-Q fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2018

/s/ Joyce LaViscount

Joyce LaViscount Chief Financial Officer (Principal Financial Officer)